



NeatNick® Heel Lancets feature a sweeping action that quickly & easily produce blood flow, reduce rejects, and are less painful.



What do our customers say after switching to NeatNick Heel Lancets?

In the NICU...

- ▶ Converted to NeatNick due to repeated blood draws with previous lancet (that provided poor samples)
- ▶ NeatNick appeared to create a smaller incision
- ▶ Resulted in a better blood flow
- ▶ Obtained a better sample

Bon Secours St. Francis Eastside in Greenville, SC

In the Newborn Nursery...

- ▶ Resulted in a better blood flow
- ▶ Obtained a better sample
- ▶ Prior to converting to NeatNick, cost was an issue

Appleton Medical Center in Appleton, WI

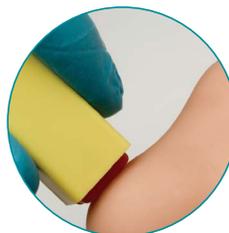
In the Phlebotomy Lab...

- ▶ Improved blood flow
- ▶ Obtained a better sample
- ▶ Easy to use — "easier to aim at intended site and better blood flow"
- ▶ Previous lancet was difficult to use — "cumbersome" and "poor blood flow"

River Oaks Hospital in Flowood, MS

SugarPlum Glucose Lancets

are ideal for glucose tests that only require a drop of blood.



What do our customers say after switching to SugarPlum Glucose Lancets?

In the NICU...

- ▶ Needed product that allowed for a single drop of blood for glucose testing
- ▶ SugarPlum provided adequate sample for glucose test
- ▶ Eliminated need to use a large lancet for a small sample
- ▶ Heel lancet used before converting to SugarPlum resulted in too much blood
- ▶ Produced just the right amount of blood for a glucose test

*Bon Secours St. Francis Eastside in Greenville, SC
Southern Regional Medical Center in Riverdale, GA
Brandon Regional Hospital in Brandon, FL*

In the Newborn Nursery...

- ▶ SugarPlum produced just the right amount of blood for a glucose test
- ▶ Heel lancet used before converting to SugarPlum resulted in too much blood

Brandon Regional Hospital in Brandon, FL

CUSTOMER REFERENCES ON FILE AT NATUS.